

Mr. Morales,

Per our discussion the other day, here is a list of questions our company has on the Brownsville project.

Q- Pg 4, letter d - Letters of reference - *Submit five signed letters of reference for whom you have provided residential construction activities, of which at least 2 references are limited to federally funded customers (Administrators of federal funding similar to HUD) for whom you have provided residential construction activities and such relationship should be identified in the letter.*

Question: 2 references must be from funding agencies like THAP, etc. Can the other 3 letters be from homeowners we have helped in the program?

Q- Pg 7, letter e - Residential Reconstruction Experience/Performance History - *Information concerning residential reconstruction experience should be provided under the performance history section of each Statement of Qualifications. 1 point if at least 1 but less than 3 residential reconstruction projects have been completed by submitting firm.*

Question: When they say projects, are they talking about programs or individual houses?

If there are any pre-bid meetings or any other updates could we please be put on an email list?

Thank you,

Jeff Riley
American Home Builders

A- Pg 4d: The letters of reference is one way to get information on the performance of contractors. We are seeking contractors who are Best Qualified for the program, meaning they have a history of residential construction with a preference for working in government funded housing programs. If we get letters from previous clients stating the positive performance of the contractor and some of the letters are from government agencies that have participated in previous CDBG programs, this provides another level of assurance that the contractors understand the rules and requirements of the program and won't have as steep of a learning curve when they are awarded houses to build.

A- Page 7: We want to ensure that contractors are actually homebuilders and have built homes before. You would be surprised how many contractors that have submitted on previous programs that have no homebuilding experience (commercial contractors). Residential construction is very different than commercial, not so much in the construction process, but how you deal with the applicant and the customer service techniques required. We also want to make sure they are a professional builder.